

Alcom Electronic Communications Ltd.



ABOUT US

Alcom is Manitoba's largest Motorola two-way radio dealer, service centre, and warranty depot. We are certified as both a value-added reseller and as a service partner.

Alcom was founded in 1983 and our department leaders all have 20 plus years of experience in the industry.

We design, install, and service Motorola radio systems, as well as integrating related third-party software application solutions for dispatch, lone worker safety, alarm notification, asset tracking, and more.

Alcom operates under the philosophy of being a 'trusted advisor.' Our sales and service personnel work closely with our customers to figure out the most cost-effective two-way radio solution to satisfy their current needs, and to make sure that they can transition smoothly as their communication and related requirements develop and expand in the future.

Alcom serves a broad range of commercial and institutional customers including, but not limited to, construction, public safety, education, manufacturing, healthcare, hospitality, and maintenance services.

Alcom owns and operates its own city-wide two-way radio system – MobileLink – providing rental radio options to many

Winnipeg businesses. We also provide rental radio equipment for special events throughout the Province.

ALCOM'S RELATIONSHIP WITH THE AMM

Alcom has been working with and supporting the AMM for the past 11 years, and as a result, we understand the expectations of the municipal members as well as the needs of the association itself.

There isn't a working day that goes by that we don't have at least one representative of a municipality in our office (firefighter, police, school bus driver, road worker, administration, etc.). Every radio user group has different requirements as to how they use their radios, the features/options needed, and the system infrastructure to enable it (e.g. the municipal road worker in a grader has very different needs from their radio compared to the fire chief commanding an emergency incident response).

When the AMM members come to Alcom for a quotation, they are provided with a total and transparent price proposal so that they will not have any surprises when they are putting their project budgets together. Alcom is uniquely qualified and positioned to work with AMM members to evaluate their Motorola radio

needs, to consult with end-users to make sure that all of the many programming details are captured accurately, to make sure that the products are installed correctly, to ensure that end-users are trained appropriately, and to ensure that the products are supported throughout their warranty periods and beyond for the lifetime of the product's usage.

Alcom's experience working with the AMM and its members has been one of the most rewarding experiences that we have had as a company and as individuals.

NEWS

Alcom – AMM Trading Company Supplier Agreement

A three-year supplier agreement has been negotiated to provide all municipality members with a significant discount on all of their commercial Motorola radios and accessories purchased from Alcom.

Public Safety

Communications Service Project

Alcom is a designated BellMTS service and sales partner and is working with numerous municipality public service departments to assist them in selecting the appropriate APX radio equipment and the related features and options required for their departments and districts. 📡